

Used Car News

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The Total Solution for Buy-Here, Pay-Here and Special Finance Dealerships

Finance Express is the leading Web-based dealer management system (DMS) built especially for the independent dealer, with a best-of-breed buy-here, pay-here module designed to essentially manage every aspect of your used-car dealership.

“At Finance Express, we recognize the need for a safe, robust dealer management solution that is easy to use and provides unprecedented performance.

About a year ago we acquired DealTrace, the premier buy-here, pay-here product in the market at the time, and integrated it with our existing FEX DMS platform to create the most simple, powerful and affordable DMS and buy-here, pay-here solution available today.” comments David Huber, President of Finance Express.

Manage Your Dealership, Not Your Software

The Finance Express system is entirely web-based. There is no software to install, and no expensive hardware to purchase. Basically all you need is a computer, a printer and Internet access!

Connection to the Finance Express system is established through the Internet using a current Internet Explorer browser.

Get Complaint and Stay in Control

Finance Express allows

you to print all contracts, documents and forms on plain paper using either an inkjet or laser printer.

Additionally, Finance Express monitors both state and federal regulations so that forms and contracts stay current and compliant.

Post-Sale Tracking and Collections Tools

Finance Express allows you to manage your buy-here, pay-here accounts, while providing numerous loan-servicing functions such as transaction processing, history tracking, collector notes (including promise-to-pay ticklers and broken promise performance history), repossessions, account maintenance and more.

The system also allows for up to 6 deferred down payments, even payments, multiple payment schedules and rollbacks to: Amount Financed, Sales Price, Down Payment or Loan Rate.

Protecting and Managing Sensitive Data

The Finance Express system protects your data using password-protected secure logins, and similar security protocols used by global financial institutions.

Simply put, Finance Express helps prevent the wrong people from viewing your sensitive data.

How? You have complete control over employee access.

This means that only the people whom you explicitly authorize can view your data.

You can even assign security rights and specific days and/or times employees are allowed to login.

Manage Multiple Locations

Dealers with multiple locations will love the ability to centrally manage each and every location, real-time over the Internet.

If you have an Internet connection, you can monitor your dealership...right now... from anywhere!

Service and Support

Finance Express provides complete service and support from three call centers located around the country. Their friendly support technicians can troubleshoot and provide answers in a courteous, professional and timely manner.

In addition, Finance Express offers comprehensive online system demonstrations, support tools and interactive tutorials.

Don't settle for software that doesn't meet all of your business needs.

With Finance Express, you will have all you need to manage your day to day dealership operations with one simple, powerful, affordable solution!

For more information about Finance Express, please call (866) 339-2878 or visit www.financeexpress.com today!